



LAWRENCE, EVANS & CO., LLC

Investment Banking | Healthcare Finance | Consulting

Healthcare Weekly News and Deals – March 08, 2024

Events

The 4th annual **Healthcare Capital Markets & Innovation Summit** HCMIS June 5th-6th Columbus OH Registration is open; Early Bird \$200 off **REGISTER NOW:** <https://healthcarecapitalmarkets.com> 400+ investors and dealmakers coming to "The Smart Healthcare City" This conference is where leading healthcare industry executives gather and speak on the latest investment and partnership topics. In addition to hearing from top healthcare innovators, attendees will also have access to:

- Dealmaking & networking with industry leaders, executives, PE, VC, family offices, bankers, accountants, lawyers, and other professionals
- In-person 1-on-1 meetings with fellow event participants that can be locked in with a dedicated meeting scheduler
- Company presentations from executives seeking capital, partnerships, or to sell.
- Association for Corporate Growth (ACG) Columbus in collaboration with event
- New to 2024 –Healthcare Venture Studios Experience (top leaders and investors in the space)

News

1. UnitedHealth Group Outlines Recovery Plan Post-Cyberattack; Faces Lawsuits Over Data Breach

UnitedHealth Group has announced a detailed timeline for restoring Change Healthcare's systems, disrupted by a cyberattack over two weeks ago. Services like electronic prescribing and claim submissions are gradually resuming, with full restoration expected soon. The company is implementing interim solutions, including additional funding for providers and modifying authorization protocols. However, the incident has triggered lawsuits in Minnesota and Tennessee, with patients claiming inadequate data protection and disrupted medical services. UnitedHealth is addressing these issues while updating stakeholders on recovery efforts and potential data exposure risks. ([Link](#))

2. Pennant Group (NASDAQ: PNTG) Expands Utah Presence with Acquisition of Two Senior Living Communities

The Pennant Group, Inc. (NASDAQ: PNTG) has enhanced its portfolio by acquiring Capitol Hill Senior Living in Salt Lake City and Southgate Senior Living in St. George, Utah, adding 188 units of assisted living and memory care facilities to its network. This strategic move, effective March 1, 2024, strengthens Pennant's foothold in Utah, complementing its existing home health and hospice services. The acquisition aligns with Pennant's growth strategy, emphasizing its

commitment to providing exceptional care and expanding its real estate and operational footprint in the senior living sector. ([Link](#))

3. Sutter Health Acquires Cancer Care Centers Across Central California, Boosting Local Access to Specialty Services

Sutter Health has purchased several cancer care clinics in California's Central Coast, Central Valley, and Silicon Valley, including locations in Modesto, San Luis Obispo, Santa Cruz, Stockton, and Templeton. This move, aimed at enhancing local access to cancer treatments, involves transitioning most employees to Sutter and upgrading the centers with new technologies. The acquisition follows GenesisCare's Chapter 11 bankruptcy reorganization. Sutter's expansion reflects its commitment to providing nearby, high-quality cancer care, backed by its national accreditations and comprehensive healthcare network. ([Link](#))

4. Ensign Group (NASDAQ: ENSG) Expands Footprint with Acquisition of Three Skilled Nursing Facilities in Kansas and Colorado

Ensign Group has acquired three skilled nursing facilities across Kansas and Colorado, enhancing its healthcare sector presence. The finalized deals on March 1, 2024, include Park Post Acute and Oakwood Care in Colorado, and Atchison Senior Village in Kansas. These additions bring Ensign's portfolio to 302 facilities nationwide. CEO Barry Port emphasized the strategic growth and commitment to high-quality care, signaling ongoing expansion efforts in the healthcare real estate and operations domain. ([Link](#))

5. Houston's CardioOne Acquired by WindRose Health Investors in Strategic Health Tech Expansion

Houston-based health tech startup CardioOne, known for its innovative physician enablement platform for cardiologists, has been acquired by New York's WindRose Health Investors. Although financial details remain undisclosed, WindRose plans to inject up to \$100 million to fuel CardioOne's growth. This investment aims to broaden service offerings while maintaining the startup's existing leadership. Following a successful \$8 million seed funding and key regional partnerships, CardioOne is poised for further expansion, emphasizing its commitment to supporting independent cardiologists and enhancing value-based care solutions. ([Link](#))

6. American Family Care, a Leading Provider in Urgent And Primary Care, Partners with Lorient Capital for Strategic Expansion and Enhanced Healthcare Services

American Family Care (AFC), a leading provider in urgent and primary care, has secured an equity investment from Lorient Capital, aimed at fueling its expansion across the U.S. This collaboration will support AFC's goal of broadening its reach and continuing its commitment to high-quality, patient-centric healthcare. With a robust plan for opening new locations nationwide, AFC is set to enhance its services significantly, backed by Lorient's expertise in fostering growth in healthcare enterprises. This partnership marks a strategic step in AFC's journey to become a top-renowned healthcare brand. ([Link](#))

7. Sequoia Health Joins Forces with Tri-Valley Medical Group: A Strategic Acquisition to Enhance Healthcare Services and Expand Patient Reach in California

Sequoia Health, a prominent multi-specialty physician group in Central California, has been acquired by Tri-Valley Medical Group, a healthcare provider based in Southern California with a specialization in primary care and population health management. This acquisition combines Sequoia's extensive network of physicians and large patient base with Tri-Valley's innovative, high-quality care model, heralding a new era of enhanced healthcare services and broader patient outreach. The transaction is set to catalyze future growth, streamline care coordination, and foster improved clinical outcomes, marking a strategic advancement in the healthcare sector's operational excellence and service delivery. ([Link](#))

8. Calyx and Invicro to Merge, Creating Global Leader in Medical Imaging for Clinical Research

Calyx and Invicro have announced a strategic merger to form a new global powerhouse in medical imaging and development services for clinical research. The combined entity, acquiring 100% of Invicro from REALM IDx, Inc., will enhance their offerings to the biopharma industry, boasting 2,000 employees and a rich history supporting nearly 12,000 trials. The merger, set to complete in Q2 2024, aims to accelerate the development of new therapies, particularly in oncology and CNS, aligning with the growing demand for advanced imaging and treatment innovations. ([Link](#))

9. Chamber Cardio, a Platform Dedicated to Assisting Cardiology Teams In Transitioning To Value-Based Care, Secures \$8 Million Seed Funding to Expand Cardiology-Focused Population Health Platform

Chamber Cardio, a platform dedicated to assisting cardiology teams in transitioning to value-based care, has raised \$8 million in seed funding led by General Catalyst. The round saw contributions from AlleyCorp, Company Ventures, American Family Ventures, and CityLight. The funds will be used to enhance the company's proprietary technology, expand the cardiologist network nationwide, and extend its operational reach. CEO George Aloth emphasized the platform's role in providing cardiologists with crucial insights into patient care, value-based contracting, and risk stratification, aiming for expansion into new regions within the next year. ([Link](#))

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10. Patient Care America Acquires Lyfebulb to Expand Chronic Illness Support and Innovation

Patient Care America (PCA) has acquired Lyfebulb Holdings Inc., a platform dedicated to enhancing the lives of those with chronic illnesses. PCA aims to enrich its patient-centered

services, leveraging Lyfebulb's expertise in education, innovation, and patient connectivity. Lyfebulb's leadership, including Dr. Karin Hehenberger, will continue their roles, enhancing PCA's focus on chronic conditions like diabetes and kidney disease. The partnership is set to boost digital health solutions, maintaining platforms like TransplantLyfe.com and CancerLyfe.com, although financial details were not disclosed. ([Link](#))

11. Overjet Secures Record \$53.2M Series C Funding to Advance Dental AI, Boosting Total Capital to \$133M and Valuation to \$550M

Overjet, a leading dental AI company, has raised a historic \$53.2 million in Series C funding, escalating its total funding to \$133 million and valuation to \$550 million. The investment, led by March Capital and joined by various notable firms, will enhance Overjet's AI tools for dental professionals, aiming to improve patient care and streamline insurance processes. The company's FDA-cleared technology has set a new standard in dental diagnostics, offering precise, efficient, and unified dental care solutions. ([Link](#))

12. mPATH Health Secures \$1.1M in Funding to Enhance Cancer Screening Technologies

mPATH Health, a digital health firm from Winston-Salem, NC, has raised \$1.1 million to boost preventive cancer screening. The funding, combining angel investments and a National Cancer Institute grant, will foster new modules, integrate AI, and speed up growth. Focused on using automation and behavioral science, mPATH Health's platform promotes informed, motivated participation in cancer screenings, already operational in several North Carolina healthcare systems. This investment will expand its impact, adding AI-driven outreach and broadening preventive care modules. ([Link](#))