



LAWRENCE, EVANS & CO., LLC

Investment Banking | Healthcare Finance | Innovation

PROJECT WIZARD Care Coordination & Chronic Care Management Platform ~\$3.1M TTM EBITDA

Founded in 2015, this **tech-enabled advanced chronic care management (CCM)** and **care coordination** outsourced healthcare solutions company. The Company leverages proprietary technology and data-driven insights to deliver healthcare providers superior patient outcomes including reduced readmissions while driving operational efficiency and a revenue stream. It serves as a **strategic extension** of FQHCs, medical practices, hospitals and payors, enabling them to enhance clinical value, increase revenue, and improve patient satisfaction. The Company bills providers and payors directly based on CCM codes.

Mission & Vision

- **CCM Positioned for Growth:** >6,200 patients today; scaling expected as new accounts ramp.
- **ECM is underwritten conservatively.** Established book is contracted and performing; the forecast holds it flat pending FY26 final waiver rules – potential upside if terms are favorable.
- **Care Gap Management Solutions (CGMS):** New line of business - Value-based care (VBC) vertical that identifies and closes care gaps for providers

Service Portfolio

- Serves clients across **17 states** (including key markets: Florida, Texas, California, Ohio).
- Delivering over **~17,000 patient visits per month** on average.
- Diverse client base: **payors and providers.**
- Core offerings: **Chronic Care Management (CCM), Enhanced Care Management (ECM), Non-Device Remote Monitoring, Care Gap Management Solutions/Value-Based Care (New)**
- **Integrated tech platform** that seamlessly embeds into existing healthcare workflows.

These services help patients and seniors manage readmissions, chronic conditions, and serious illnesses through integrated technology platforms that ensure seamless interoperability with healthcare workflows, improving care coordination, adherence, and clinical outcomes.

Investment Considerations

- **Scalable Tech Platform:** Proprietary in-house software from a proven team that rapidly adapts to evolving regulations and client needs, enabling faster implementation and a competitive edge.
- **Efficient Operations:** Low cost, highly educated (RN, etc), in-person workforce
- **Broad geographic footprint** across **17** states, high-growth markets, also going after RHTP.
- **Platform or Add-on Opportunity:** Attractive as a standalone platform or strategic acquisition for existing healthcare services or technology companies. Aligns with RPM and RTM businesses.
- **Flexible Ownership Structure:** Open control buyout, rollover, or hybrid, Mgmt 20%.

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