



LAWRENCE, EVANS & CO., LLC

Investment Banking | Healthcare Finance | Consulting

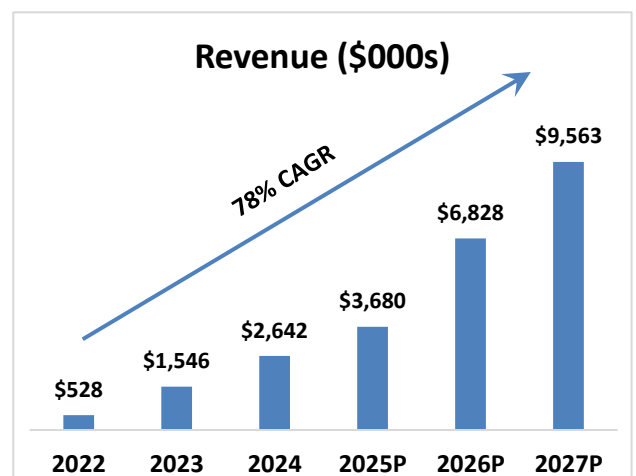
PROJECT SCALE

Orthopedic Remote Patient Monitoring (RPM) \$7M Rev Opportunity for Partnership, Investment, or Acquisition

Founded in 2017, this company is a remote patient monitoring (RPM) platform specializing in musculoskeletal (MSK) and orthopedic care. It combines remote biometric tracking, lifestyle health coaching, and patient engagement to extend care beyond the clinic and support orthopedic practices. With strong patient adherence and retention, the platform delivers measurable outcomes in weight loss, pain reduction, improved mobility, and surgical optimization. Integrated seamlessly with existing EHR systems, it is simple to implement and allows physicians to access patient data, monitor progress, and track outcomes within normal workflows.

Service Overview

- **Remote Patient Monitoring:** Bluetooth scale + connected devices for orthopedic/ health tracking
- **Virtual Lifestyle Coaching:** Weekly 1:1 calls with health coaches to drive behavior change
- **Care Coordination:** Integration with orthopedic practices and EHRs; proactive patient outreach
- **Surgical Optimization:** Pre/post-operative patient support to improve recovery and reduce complications
- **Analytics & Reporting:** Data dashboards for providers with outcome tracking (adherence, pain, mobility, and weight trends)



Operations

- **Partner Clinics:** 230 orthopedic physicians at 33 practices and over 3,000 active patients onboarded
- **Patient Adoption:** Average compliance rate of 90% and a patient retention of 80% for 9+ months
- **Clinical Outcomes:** Weight loss of 5.4% within the first 16 weeks; 80%+ of patients reporting severe pain reduction or limited mobility had an improvement;

Investment Considerations

- **Cost Savings for Patients:** Demonstrated ability to reduce surgical complications, readmissions, and unnecessary procedures
- **Strategic Expansion Potential:** Potential to expand into adjacent specialties (primary care, cardiology, or respiratory care) or Value Based Programs using existing RPM infrastructure
- **Transaction Flexibility:** Ownership is providing optionality with deal structure and is open to a partnership, investment, or a full sale.

Please contact us for an NDA and full Confidential Information Package for your review:
Phone 614-448-1304

Neil Johnson, Managing Partner
njohnson@lawrenceevans.com

David Opalek, JD Director
dopalek@lawrenceevans.com

Kurt Joshi, Analyst
kjoshi@lawrenceevans.com

Byron Arevalo, Analyst
Barevalo@lawrenceevans.com

Spenser Lin, Analyst
slin@lawrenceevans.com