



LAWRENCE, EVANS & CO., LLC

Investment Banking ▪ Healthcare Finance ▪ Consulting

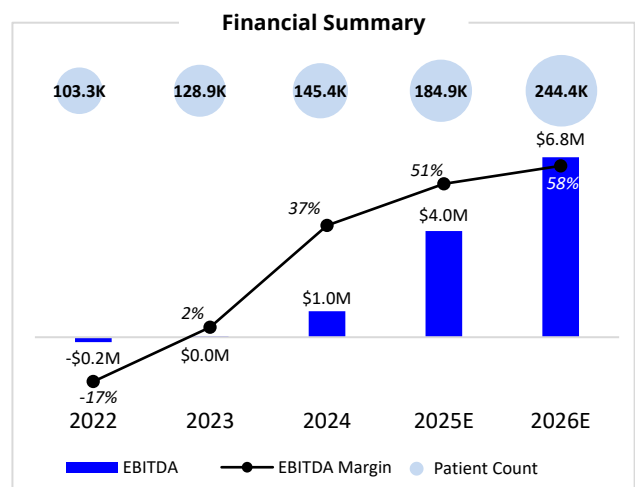
PROJECT WIZARD

Care Coordination/Chronic Care Mgmt Platform \$6.8M EBITDA Acquisition Opportunity

Founded in 2015, this pioneering healthcare solutions company is dedicated to enhancing patient recovery through advanced health monitoring and patient engagement services. Established with the goal of improving patient outcomes and experiences, the company has developed a comprehensive approach to enhanced and chronic care management. It serves as an extension of healthcare organizations and hospitals, offering services designed to boost clinical value, revenue, and patient satisfaction.

Mission & Vision

- **Patient-Centric Care:** Focused on delivering exceptional, patient-centric care by integrating customized proprietary technology into its back-office services.
- **Proactive Health Management:** Facilitates earlier interventions, promotes adherence to medication regimens, supports lifestyle changes, and reduces hospitalizations, complications, and unnecessary facility or emergency room visits.
- **Industry Impact:** Aims to make a significant impact on both individual patient health and the broader population health.



Service Portfolio

- Services clients in 15 states, including Florida, Texas, California, and Ohio.
- Avg over 10,000 patient visits per month
- Client portfolio: rural providers FQHC, medical practices and payors
- Chronic Care Management (CCM), Enhanced Care Management (ECM) Annual Wellness Visits
- Non Device Monitoring

These services are designed to support patients and seniors in managing readmission, chronic or serious illnesses effectively, ensuring seamless integration of technology with healthcare practices.

Investment Considerations

- **Tech Enabled Platform:** Delivers superior service and improves patient care with innovative tech and care team coordination and communication.
 - **Headquartered in Midwest** – 100% in person office team (under 100)
 - **Broad Geographic Reach:** Operates in 15 states, including California, Florida, Texas, and Ohio.
 - **TT3 Annualized EBITDA \$3.2M; ProForma 2026 \$6.8M EBITDA Base Case \$8.5M Best Case**
- The ownership group is open to a buyout or rollover. While this is a platform opportunity it could be an add-on for strategic. The management team would remain or exit depending on investment structure.

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