



PROJECT GLAMOUR - EYES
Ophthalmology & Optometry Practice
Growth Investment or Acquisition Opportunity

Project Glamour-Eyes (the "Company") is a Florida based Ophthalmology & Optometry clinic located in a single new building on a highly visible corridor. The strong reputation and quality care combined with easy access and in an above average income market, has produced continued growth and returns for this physician and new team

The Company offers a full range of care including diseases and disorders of the eye, as well as complex surgical procedures, including upper and lower eyelid surgery, cosmetic enhancements, and some dermal fillers. The top procedures include Cataract Surgery, Glaucoma Testing & Treatment, Eyelid Surgery. Possible expansion of additional Retina procedures due to high number of referrals. Optical products started selling in 2020 when the building opened. The new location has contributed to nearly 300% sales growth YoY.

Project Glamour-Eyes Company operates in a state-of-the-art facility recently constructed which has superior signage and frontage on a major throughfare. The location has 4 pretest rooms, 9 exam rooms, 6 lanes, and a dedicated optical area and lab.

Due to the addition of a physician in 2021 and expected start of another in mid 2022 the stabilized revenue and profits are not expected until mid 2023. The owners are seeking strategic options including selling some or all of the Company.

Project Glamour-Eyes - Financial Summary

Table with 6 columns: (000s), Co. Prep FY 2019, Co. Prep FY 2020, Co. Prep FY 2021, Proj. FY 2022, Proj. FY 2023. Rows include Revenue and Adjusted EBITDA with values and percentages.

Note 1 - after owner compensation

Investment Considerations

- Ophthalmology & Optometry Practice
4 Doctors
South Florida Single location new building 6 lanes
Top procedures include Cataract Surgery, Glaucoma Testing & Treatment, Eyelid Surgery
Proforma Revenue and EBITDA of \$6.5M and \$1.3M (after doctor compensation), respectively



Upon execution of a confidentiality agreement, a Confidential Information Presentation will be sent for your review.

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