

**Midwest Commercial Real Estate Company****Request: Up to \$15mm Asset-Based Loan**

Midwest Commercial Real Estate Company which provides real estate brokerage, development, property management, asset management, and consulting services with focus in healthcare, retail, office space, multi-family, and hospitality seeks an asset-based loan to support acquisitions with immediate cash requirements. The Company is owned by a single individual, and has offices and agents in the Midwest, Southeast, and South.

Investment Considerations

- *Strong financial profile and growth*
- *Diverse array of commercial real estate services*
- *Single shareholder*
- *Variety of collateral options are available including A/R and other assets*

Midwest Commercial Real Estate Company

Financial Summary

	Audited 2018		Co-Prep 2019		YTD Co-Prep 31-Aug-20		Annualized 2020 YTD		CAGR
		%		%		%		%	
Total Revenue	63,958,431	100.0%	68,193,202	100.0%	32,813,688	100.0%	49,220,532	100.0%	-8.4%
Gross Profit	8,881,208	13.9%	10,789,082	15.8%	5,237,846	16.0%	7,856,769	16.0%	-4.0%
EBITDA	128,071	0.2%	1,102,641	1.6%	(218,243)	-0.7%	(327,365)	-0.7%	-236.7%

The company has seen significant revenue growth over the past couple of years and is continuing to grow at a CAGR of 10% per year. As of early December 31st 2018, the accounts receivable balance was \$14,090,503. Additional collateral would include a minority equity portfolio of 35 properties with net cashflow of \$1,000,000 after debt service.

Upon execution of a confidentiality agreement, a Confidential Information Memorandum will be sent for your review.

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