



## Project RCM MileHigh

### Healthcare Roll-up Opportunity Seeking Acquisition Capital

Project RCM MileHigh ("Company") is a Healthcare Revenue Cycle Management executive group looking to become an end-to-end back office solutions company for healthcare providers through the entire medical claims process. In addition to the small operation of hosting and billing, they plan to achieve this by executing on a pipeline of acquisition opportunities. Each of the opportunities is under LOI or an APA signed.

Their objective is to grow the Company's Platform organically through an aggressive marketing and sales campaign, and acquire small undervalued "tuck in" acquisitions that have annual contracted revenues between \$500,000 and \$10 million. The Company will continue implementations of new provider and hospital contracts and acquire synergistic companies.

The Company's Platform and additional acquisition candidates ("roll up candidates") provide numerous growth opportunities in a highly fragmented industry. As a result of the unique capabilities of the Platform and the additional acquisition opportunities at favorable valuations. Benefits from the synergies exploited between the companies as well as the arbitrage created by rolling up targets purchased at attractive valuation into a larger company that can be sold at a much higher valuation to financial or strategic buyers.

The two leading executives have experience as CEO and CFO at leading medical billing and RCM businesses as well as experience at a large emergency room physician and hospitalist group. The one executive consults with private equity firms on acquisitions and sales as well as providing interim management

Company	2019 FYE Revenue	2019 FYE Adj EBITDA	% EBITDA	Acq. Valuation	2019 Multiple
Base Company	710,000	175,000	24.65%	Incl.	Incl.
Target A	825,754	253,411	30.69%	900,000	3.55
Target B	2,381,467	325,000	13.65%	2,400,000	7.38
Target C	4,329,337	784,429	18.12%	2,526,000	3.22
Target D	3,625,432	890,756	24.57%	3,117,646	3.50
<b>TOTAL Under LOI</b>	<b>11,871,990</b>	<b>2,428,596</b>	<b>20.46%</b>	<b>8,943,646</b>	<b>3.68</b>
<b>TOTAL Not Under LOI</b>	<b>161,000,000</b>	<b>31,350,000</b>	<b>19.47%</b>	<b>196,700,000</b>	<b>6.27</b>

#### Investment Considerations

- Management team has experience with large RCM and private equity backed business experience
- Pipeline of acquisitions with favorable multiples (3.6x average)
- Currently 4 strategic acquisitions under LOI: over \$11mm revenue with around \$2.4mm EBITDA
- Strong pipeline of private transactions with indication to transact; \$161mm revenues and \$31mm EBITDA

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