



PROJECT BRONCO

RCM and EHR Provider

Refinance and Acquisition Financing up to \$3,000,000

Project Bronco (“Company”) offerings include revenue cycle management, fully integrated inpatient clinical and financial cloud based and on premise software as well as ambulatory cloud based software. The Company’s software solutions cater to the small and sometimes rural demographic healthcare practitioner and Inpatient marketplace. The Company implements ONC-ATCB fully certified Meaningful Use operating SaaS software for both Inpatient and Ambulatory clients. Having fully certified software in both Ambulatory and Inpatient market segments. Project Bronco’s software complies with HIPAA and SAS90 standards.

For nearly 20 years the Company has grown both organically and through acquisition, having successfully completed six acquisitions successful to spur growth. They now look to acquire a synergistic business to further growth. Since 2016, Project Bronco’s revenue as seen modest growth of 11.7% CAGR while EBITDA saw a 5.3% CAGR, with a slight pull back in 2017 as they completed another acquisition. The Company’s current financial profile is shown below.

Project Bronco - Financial Summary

Period Ending	12/31/2016		12/31/2017		12/31/2018		12/31/2019	
	Co-Prep		Co-Prep		Co-Prep		Pro-Forma	
Revenue	1,789,410	100.0%	2,238,111	100.0%	2,495,106	100.0%	3,869,372	100.0%
EBITDA	360,741	20.2%	172,052	7.7%	420,659	16.9%	773,874	20.0%

The Company is now seeking to continue its growth trajectory through completing another synergistic acquisition. The owners are seeking to refinance existing senior debt and fund a \$1,000,000 medical billing strategic acquisition. Management continues to seek strategic partnerships and acquisitions.

Investment Considerations

- *Stable business model with recurring revenue*
- *Complimentary services and products that allow for cross selling*
- *Seasoned management team that has experience with M&A and integrations*

Upon execution of a confidentiality agreement, a Confidential Information Memorandum will be sent for your review.

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